

"At Diehl, we combine tradition with innovation to provide **sustainable solutions** for our customers."

MAKE IT WORK SMARTER



Product Strategy Manager (all gender)

These are your tasks:

- **Lead Global AMI Strategy:** You drive the development and execution of the global strategy for Advanced Metering Infrastructure (AMI Water/Heat) across the Strategic Business Unit (SBU), ensuring alignment with long-term business objectives.
- **Portfolio Optimization & Strategic Initiatives:** You own and lead strategic initiatives, shaping decisions on product lifecycle, make-or-buy strategies, and cost optimization to strengthen AMI competitiveness.
- **Market & Competitive Intelligence:** You conduct comprehensive global market, competitor, and regulatory analyses to identify growth opportunities, mitigate risks, and uncover innovation areas within AMI.
- **Strategic Frameworks & KPI Management:** You
 - apply advanced strategic tools (SWOT, PESTEL, Porter's Five Forces, Scenario Planning, Balanced Scorecard) and establish KPIs to monitor progress and ensure successful implementation of strategic plans.
- **Cross-Functional Collaboration & Executive Support:** You align cross-functional teams and present strategic recommendations to senior leadership and executive management.

Who we are looking for:

- You have a university degree in business administration, economics, industrial engineering, or a related field and proven experience in strategy, corporate development, or consulting, ideally in utilities, IoT, or AMI-related industries.
- You have expertise in solution design, solution architecture, or technical pre-sales — ideally in smart metering, IoT, utilities, telecommunications, or cloud-based platforms.
- You have a strong knowledge of the AMI value chain (meters, connectivity, HES/MDM, analytics, services) and you are familiar with business models in AMI as well as financial analysis.
- You have excellent stakeholder management and presentation skills on executive level.
- You have outstanding communication and negotiation skills, and excellent spoken and written English skills (French or German is a plus).

Work location: Ansbach, Nuremberg (DE), Saint Louis (FR), Bazanowice (PL)

Job Level: Professional

Working mode: Hybrid working

Working time: Full time

Employment contract: permanent

Division: Diehl Metering

Start: effective immediately

Note: Applicants (m/f/d) with a severe disability will be given preferential treatment if they are equally qualified. If you wish, please indicate your SB status in your application on a voluntary basis.

These are your potential benefits



Professional and
personal develop-
ment



Flexible working
hours



Family-owned
company



Homeoffice



Company mobile
and laptop

Achieve what matters, with Diehl.



Diehl Metering GmbH
Melanie Wagner
Donaustraße 120, 90451 Nürnberg

DIEHL
Metering