"Through my work, I contribute to saving environmental resources and at the same time improving company processes."





Global Technology Alliance Manager (all gender)

These are your tasks:

- · Shape alliance strategy: You develop and implement a long-term technology partnership strategy aligned with corporate goals and innovation priorities, focusing on IoT, cloud, cybersecurity, and platform providers.
- Build strong partnerships: You identify and You have a solid understanding of AMI 2.0, negotiate strategic alliances, foster longterm relationships, and drive joint development of technologies, standards, and use cases.
- · Lead integration & execution: You collaborate with internal teams to integrate partner technologies into Advanced Metering Infrastructure (AMI) 2.0 solutions and lead co-creation and go-to-market initiatives.
- Drive innovation: You monitor industry trends and contribute to standardization efforts, helping shape the future of smart metering, connectivity, and digital services.
- Create ecosystem value: You build a robust partner network that enables new digital platforms, services, and data-driven business models, positioning the company as a solution-driven leader.

Who we are looking for:

- You have a university degree in business administration, business informatics engineering, or a related field and proven experience in managing strategic technology partnerships in an international B2B environment.
- IoT architectures, cloud solutions, cybersecurity, and data platforms.
- You have experience in contract and alliance management as well as stakeholder engagement at executive level.
- · You have strong communication and networking skills in combination with a customer oriented, proactive, and independent working style
- You have excellent spoken and written English skills, German, French or Polish is a plus.

Work location: Ansbach (DE), Saint-Louis (FR),

Bazanowice (PL)

Job Level: Professional

Working mode: Hybrid working

Working time: Full time

Employment contract: permanent

Division: Diehl Metering

Start: effective immediately

Note: Applicants (m/f/d) with a severe disability will be given preferential treatment if they are equally qualified. If you wish, please indicate your SB status in your application on a voluntary basis.

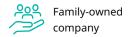
These are your potential benefits



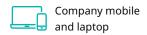
Professional and personal develop-



Flexible working hours







Achieve what matters, with Diehl.



Diehl Metering GmbHMelanie WagnerDonaustraße 120, 90451 Nürnberg

