

"At Diehl, we combine tradition with innovation to provide **sustainable solutions** for our customers."

# MAKE IT WORK SMARTER

## End-to-End Solution Manager – Connectivity

### These are your tasks:

- Creating a complete solution based on the existing portfolio and to complete the solution by adding missing components, e.g. SLA contracts, partners, sensors etc...
- Collecting the needs from the market to establish requirement lists for the solution portfolio in link with related Product Managers.
- Being responsible of the continuous improvement of the solution to fulfil the markets needs through the whole lifecycle.
- Developing market intelligence to formulate both short-term tactical strategies and long-term strategic plans (Market trends, Customer needs (pains & gains), Competitor information...),
- Being responsible of the knowledge transfer of solutions within the organization and supporting Regional Sales for introduction of new solutions on the market in link with the CSC (trainings, presentations),
- Working with different interfaces: Sales, R&D, Technical Key account, Controlling, Quality, Purchasing...

### Who we are looking for:

- Major in Electrics Engineering, Computer Technology, Automatic Control Engineering, Metering, HVA etc.,
- At least 3 years of experience as an Engineer/ Product Manager with project management in industrial product field,
- Experience in Connectivity environment and knowledge of such technologies as WMBUS, LoRaWAN, NB-IoT,
- Proficiency English.

**Work location:** Bażanowice

**Job Level:** Professional

**Working mode:** Hybrid working

**Working time:** Full time

**Employment contract:** permanent

**Division:** Diehl Metering

**Start:** 01.04.2024

### These are your potential benefits



Professional and personal development



Flexible working hours



Food allowance



Company health management



Employee events

## Achieve what matters, with Diehl.



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